13th INDUSTRIAL SYMBIOSIS RESEARCH SYMPOSIUM

Devens, MA June 2016

A Presentation by the Eco – Industrial Development Company of Tobago (E-IDCOT) Ltd









INVEST-TOBAGO

A Presentation by the Eco – Industrial Development Company of Tobago (E-IDCOT) Ltd





Tourism Based Economy

Tourism/Eco-Tourism

Tobago is well known as a destination hub for many tourists.

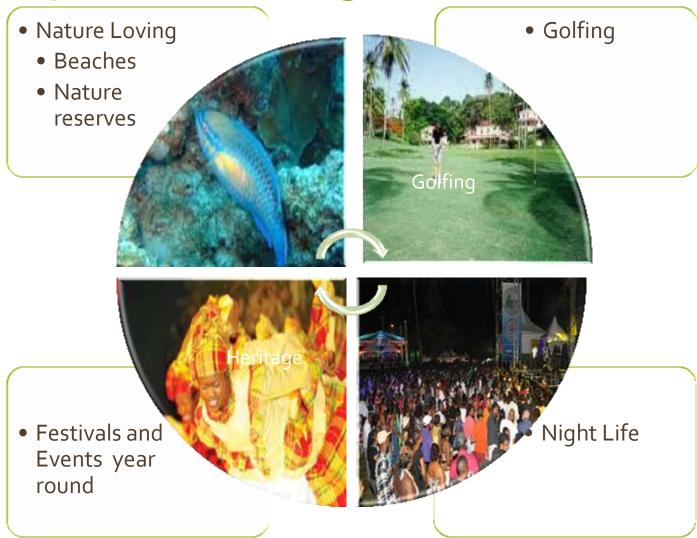
Known for its year round festivals and vacationing guests.

In keeping with the tradition of being "Green" focused, Tobago has rebranded itself "CLEAN, GREEN, SAFE AND SERENE" and is

RIPE FOR INVESTMENT for Intelligent Industrialisation.



Quality of Life (clean, green, safe and serene)







About E-IDCOT



Mandate

A company created in 2009 by the Tobago House of Assembly

"To lead the transformation of the economy of Tobago, to be realised through effective diversification, by developing and managing ecoindustrial parks throughout the island, bearing in mind Tobago's eco-sensitivity and the need to keep it clean, green, safe and serene."



Our Services

Our Services include:

- Investor sourcing and investment analysis
- Investor advocacy and support policy/incentives/processes
- Facilitation and onboarding of new tenants
- Influencing the enhancement of the value proposition of Tobago
- Development of investment proposals
- Tenant relationship management
- **❖**PM services







The Evolving Product The Cove Eco-Industrial and Business Park

Intelligent Industrialization



About the Cove Eco Industrial and Business Park

The Park is located just 15 minutes away from the ANR Robinson International Airport in Crown Point.

The Park is sized at 140 acres of which 70 acres are currently available for tenancy

Targeted Business Clusters;

- Agro processing
- **❖** ICT
- Light Manufacturing
- Clean/Downstream Energy
- Creative Industries
- Food and beverage







Basic philosophy of the Park

- Reduce waste and pollution
- Alignment with branding of the island
- Core business processes/operations must add meaningful value
- **❖** Be sustainable
- Facilitate efficient sharing of resources among tenants



General Value Prop of Park

- Prepared land space with roads and drains
- Utilities power, water, waste treatment, gas, communications,
- ❖ Amenities food court, meeting rooms, convenience stores, bonded warehouse,
- Landscaping
- Fenced with cameras for security
- Parking general and container
- ❖ Land space for tenancy size informs design of utilities
- ❖ Built space for tenancy
- Incentives (park based)



Gas Receiving and Power Plants

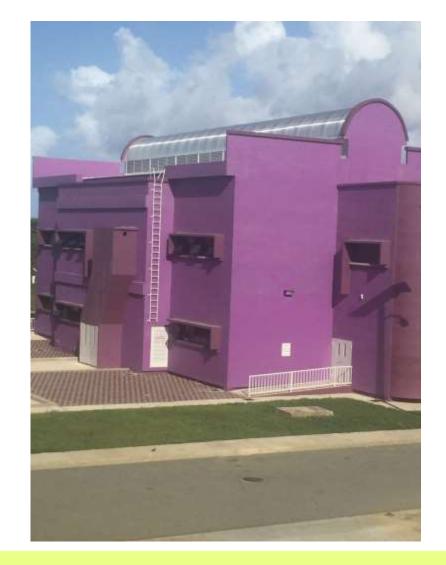






Built Space







Critical Tenets of Park – Eco Dimensions

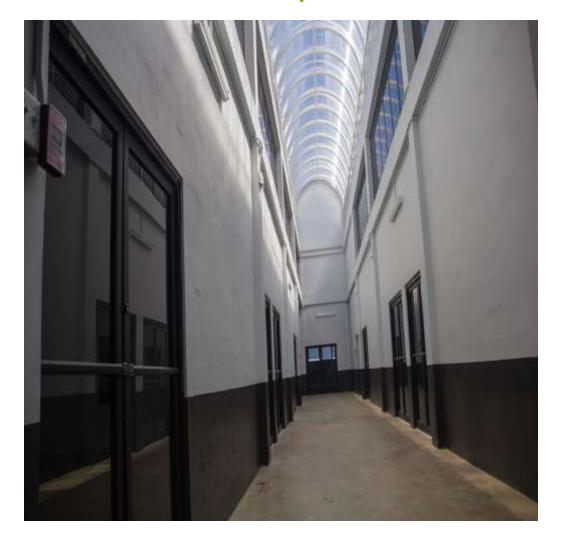
- ❖ Green space − 10%
- All facilities underground
- **❖**Recreational space
- **❖** Buffer zone
- ❖ Solar powered street lights
- Design of buildings natural lighting, energy conservation
- **❖**Use of rain water
- Zoning of business clusters/industries input/output, sharing, cross collaboration



Solar powered street lighting



Built Space





Creative Industry Cluster



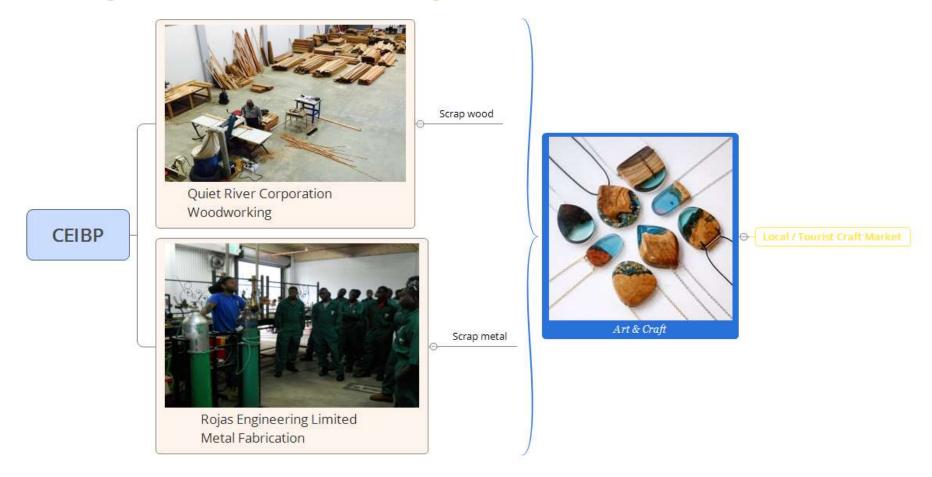
Metal Fabrication



O Local /Regional Furniture Market

CEIBP

Light manufacturing/Creative industries cluster





Agro processing/beverage industries cluster



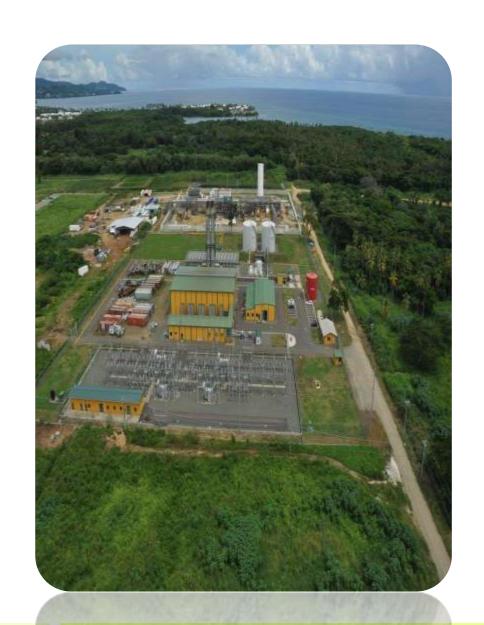
Clean energy industry cluster



Challenges

- Need for anchor tenant
- Selling "eco friendly" as a key/viable factor in the value prop
- Making the case for "green and profitable", "green is good"





Thank You

Investors contact:

marketing@e-idcot.co.tt or leadinvsourcing@e-idcot.co.tt

Presented by:

the Eco- Industrial Dev. Co. of Tobago Ltd.

Corp. Office: Isaac T. McLeod Building, Canoe Bay Road, TOBAGO

Tel.:+1-868-660-2683/635-2683 Fax:+1-(868)621-2683,

Website: www.e-idcot.co.tt